

TeamFIN Success Guide

Name _____ Phone _____

Ambit ID# _____ Power Zone Password _____

Ambit Customer# _____ Customer Password _____

Ambit Personal Web Handle _____

Sponsor _____ Phone _____

Coded RC _____ Phone _____

Coded SC _____ Phone _____

Coded EC _____ Phone _____

Coded NC _____ Phone _____

(To locate this information contact your sponsor)

Important Phone Numbers

Team Training Conference Call

(Participating in this call is vital to your business)

712-432-6100 code 92651#

Monday, Wednesday & Friday @ 10:00am CST

Consultant Support 877-302-6248

Customer Support 877-282-6248

Third Party Verification 866-942-6248 (TX)
800-506-3151 (IL, MD, NY, PA)

www.TeamFIN.com

TeamFIN - 5 Steps to Success

1. Make a written list of everyone you know with a minimum of a 100 to 1000 people (there is a memory jogger and blank name list at the end of this document). This is a basic but critical step for success; the names on your list are your working capital. The people that you think will be interested in the business won't and the people you think won't be interested will. Put everyone on your list, **DO NOT** pre-judge anyone. Call everyone; if you do not call them someone else will.
2. Contact everyone on your list and have them view www.pwh.energy526.com Your goal is to have one person a day watch this website. After they view the online presentation some prospects will sign up right then; others will have questions. Do not feel like you have to go at it alone. Remember you are in business for yourself but not by yourself. When your prospects have questions; immediately initiate a conference call with your coded RC or SC to help answer their questions and get them started.
3. Work on your first promotion to Regional Consultant (RC) by obtaining 5 customers, 2 personally sponsored consultants and 6 consultants on your team. The speed of the group is determined by the speed of the leader; achieve RC as quickly as possible.
4. Participate in local presentations and conference calls – check Power Zone for details. Remember, successful Consultants are at all the events. All communications from Ambit and your upline leaders are sent via email; check your messages daily to stay informed and updated.
5. Take ownership and pride in your new business; order your Ambit business cards, car door magnets and more from the link on the bottom of the files and website page at www.TeamFIN.com.

Sample Voicemail Message for Your Phone

(Please feel free to use this or a similar message at your discretion)

Thank you for calling, this is _____. Would you like to make money every time someone turns on their lights? You can... with Ambit Energy. The energy business is the largest monopoly in America and is being deregulated. To learn more about making money go to www.pwh.energy526.com The power is in your hands, please leave your name, phone number including area code and a detailed message and I will return your call. Thank you, bye for now.

Web Sites

When you joined Ambit you chose a **Personal Web Handle (pwh)** for your Ambit websites. Insert your **Personal Web Handle (pwh)** into the website listed below. Review each of these websites so you are familiar with what is on them!

www.TeamFIN.com

Team FIN was created to accelerate the explosive growth of your new Ambit business, by providing a support system to sponsor and train new consultants.

www.pwh.energy526.com

Present the business 24 hours a day, 7 days a week; prospects can join the business as consultants from this website.

www.pwh.joinambit.com

Customers can view information about saving money on their energy bill and the exciting travel rewards that can be earned by becoming an Ambit customer. Customers can enroll for service from this website.

www.a1234567.joinambit.com

Every Ambit customer receives their own personal website for FREE! Insert their customer "A" number into the address above and your customers can earn Travel Rewards and Free Energy Credit every month by referring family and friends who enroll for service from this website.

www.ambittravel.com

Explains all the travel packages customers can redeem with their travel reward points.

www.ambition10.com

Take it to the Next Level – A must see! View all the exciting photos and videos from Ambit's annual conference; hear speeches by CEO Jere Thompson and CMO Chris Chambless.

Power Zone

To access Power Zone go to www.pwh.energy526.com The link is located on the right side of the page under your email address and is called Consultant Login. Power Zone allows you to view your customers and consultants, sign up for direct deposit, print customer flyers, locate presentation and conference call schedules, order business cards and sales aids, download presentations, access PowerLine and much more.

www.TeamFIN.com

Gathering Customers

Gathering customers is the backbone of Ambit; remember you only need 20 LOYAL customers to be paid all the money in Ambit's compensation plan. Your 20 personal customers are the key in opening the door for you to be paid on 100's, 1000's or 10,000's of customers that will be added to your Team in the months and years ahead.

Your potential customers are people that you know and have a relationship with - family, friends and business associates.

Ask a potential customer which electric provider they currently have. Mention to them that you are an Ambit Energy consultant and that you would like them to be your personal customer. Mention the positives immediately:

- There is no cost to become an Ambit customer
- There can be substantial savings
- Travel Rewards/Cruises/Customer Referral Program and Free Energy Credit

Each market is different in the savings that is offered to the customers. Sometimes it will be significant, other times not. Focus on the positives and let them know they will be helping you out by becoming a customer. They will indeed enjoy the savings and all the additional perks.

- Take advantage of the relationship – you are a trusted friend or acquaintance.
- Do business with people that do business with you.
- Utilize the 3 foot rule

Customer Incentives and Referral Program

In addition to the savings Ambit also provides great customer incentives.

- All customers, just for trying Ambit Energy, receive a certificate for a 2 night, 3 day hotel stay at one of over 25 locations
- Our ongoing Travel Incentive Program rewards customers with an initial 2000 Travel Points for becoming a customer, plus one additional point for every Kilowatt (kWh) hour used
- Customers receive their own website to manage their account
- Referral Program - through this impressive website your personal customers can refer their friends and family to Ambit. When your customer refers 5 customers that stay with Ambit for more than 60 days; your customers will receive their choice of a beautiful travel package for Free. **All of those customers are credited to you the consultant.**
- **Free Energy** – receive free energy by referring 15 customers!

Customers Information

You have two choices; the first one would be to enter the customer right then and there on your personal website, if that is not an option always make sure to have a paper application ready to fill out.

First Name

Last Name

Address, City, State, Zip Code

Apartment Number

Phone

DOB

SSN

E-mail

ESI-ID in Texas (optional)

Account number from ConEd, National Grid, NYSEG or RG&E in New York (required)

Account number from Nicor in Illinois (required)

Account number from BG&E in Maryland (required)

Account number from PECO or PPL in Pennsylvania (required)

Verification

Explain to your customer that Third Party Verification (TPV) is the final step in becoming a customer. TPV will call your customer to verify that they want Ambit as their energy provider, however to expedite this process and insure that everything is handled you can call TPV with your customer on the line.

- TPV 866-942-6248 (TX customers)
- TPV 800-506-3151 (IL, MD, NY, PA customers)

Thank your customer and let them know to look for their welcome letter and hotel travel certificate in the mail!!

www.TeamFIN.com

Memory Jogger

Parents	Ophthalmologist	Computer	Shoes	Museum
Grandparents	Optometrist	Condominium	Shoe Repair	Night Club
Brothers	Orthodontist	Contact Lenses	Siding	Pharmacy
Sisters	Painter	Construction	Skis	Post Office
Aunts	Pharmacist	Copier	Skin Care	Recycling Center
Uncles	Photographer	Cosmetics	Snow Removal	Resort
Cousins	Physical Therapist	Dry Cleaning	Sporting Goods	Restaurant
Brother-in-Laws	Physician	Exercise Equipment	Spring Water	School
Sister-in-Laws	Family	Eye Glasses	Sprinkler System	High School
Grandchildren	Dermatology	Fence	Storage	College
Who do you know??	OB-GYN	Firewood	Storm Windows	Continuing Ed.
Accountant	Etc.	Flowers	Tailoring	Sightseeing Tours
Aerobics Instructor	Piano Instructor	Formal Wear	Tax Return	State Government
Alterations Clothing	Plumber	Fruit	Television	Super Market
Ambulance Driver	Police Officer	Furniture	Tires	Tanning Salon
Answering Service	Psychologist	Gas	Title	Tennis Court
Antique Dealer	Psychotherapist	Horse	Tools	Theatre
Appraiser	Publisher	Hot Tub	Towing	Thrift Shop
Architect	Real Estate Agent	House	Trailer	Volunteer Group
Attorney	Recruiter	Insurance	Travel	Warehouse
Auctioneer	Reporter	Investments	Typesetting	Work
Auditor	Retired Executive	Jewelry	Tupperware	Yacht Club
Baby Sitter	Sales Rep	Lawn	Uniforms	More people...
Baker	Security Guard	Limousine	Uniforms	Bridge players
Banker	Telemarketer	Manicure	Vacuum	People from work
Barber	Veterinarian	Medicine	Videos (VCR)	Past jobs
Bartender	Who sold You????	Mobile Phone	Vitamins	People grew up with
Beautician	Bicycle	Mortgage	Wallpaper	High School Friends
Bookkeeper	Bed	Motorcycle	Waste Removal	College Friends
Bus Driver	Blinds	Music	Water Filter	Play sports with
Business Owner	Boat	Mutual Fund	Wedding rings	Next-door neighbors
Butcher	Boat Supplies	Newspaper	Weed Control	Health Club contacts
Carpenter	Boat Repairs	Office Furniture	Weight Control	Mailman
Carpet Cleaner	Boat Storage	Office Supplies	Windows	UPS Driver
Caterer	Boiler	Paper	Who do you know at??	FedEx Driver
Chiropractor	Books	Payroll	Bingo	Elected office
Consultant	Boots	Pet Supplies	Bed & Breakfast	Children's teachers
Dentist	Bricks	Photography	Bowling	Bridesmaids
Dietician	Bridal Gown	Piano	Camp	Military Friends
Electrician	Burglar Alarm	Picture Framing	Child Care	Fraternity Friends
Engineer	Cabinets	Pizza	Church	Sorority Friends
Engraver	Cable TV	Pool	Chamber-of-Commerce	Taxi Driver
Exterminator	Camera	Printing	Parents of kid's friends	People in MLM's
Financial Planner	Camper	Quilting Materials	Clubs	Pilots
Funeral Director	Car	Records	Construction Site	Vacation friends
Interior Decorator	Car Wash	Refrigerators	Federal Government	Model
Limo Driver	Carpeting	Equipment Rentals	Garden Center	Fire Chief
Lawyer	Carpet Cleaning	Roofing	Golf Course	Flight Attendant
Mover	Pets	Salt & Sand	Hardware Store	Bank Teller
Notary Public	Chimney Cleaning	Sewing Machine	Health Club	Editor
Nurse	Christmas Tree	Secretarial Services	Hospital	Lifeguard
Nutritionist	Clothing	Septic Tank Servicing	Hotel	Fisherman
Office Cleaner		Stereo System	Library	Farmer
		Vacation Home		

New Customer Enrollment

AMBIT ENERGY



Name

Date of Birth

Social Security Number (TX & IL)

Home Phone

Work Phone

Mobile Phone

Email

Ambit Energy requires that all requests for service be verified by an independent third party. Please specify the best telephone numbers for us to complete this process.

Home

Work

Mobile

I want to sign up for

Electric & Gas

Electric only

Gas only

Service will be for a

House

Apartment/condo

Mobile Home

I am: Switching providers Setting up new service*
(TEXAS ONLY)

New service start date:

Language preference

English

Español

Service Address

Texas: ESIIID# (If known; found on your current electric bill)

New York, Illinois and Maryland: Incumbent Provider account number

New York NYSEG and RG&E: POD ID (located on third page of bill)

City

State

Zip

Is billing address the same as service address? Yes No If different, please provide billing address below:

Address

Apartment/unit number

City

State

Zip

FREE Self-care Website Password:

Ambit gives you the ability to manage your account online. Please designate a password to use when you log on. Letters and numbers only, please.

Customer Authorization

I authorize Ambit Energy to become my Retail Electric Provider (TX), Energy Service Company (NY) Alternative Gas Supplier (IL) or Energy Supplier (MD). I agree that I am at least 18 years of age and am authorized to select the Energy Provider at the address provided. I also agree to allow Ambit Energy to conduct a credit check (TX and IL only) before my service is established.

Signature

Referred by

Ambit Customer Service: Mon. – Fri., 8:00 AM – 6:00 PM(CT); Sat. 10:00 AM – 5:00 PM (CT). (877)282-6248

*For service activation, standard and expedited move-in orders are available upon request. Ambit Energy will pass through the move-in fee charged by your TDU. This fee will appear on your first invoice.

If you are an Illinois customer and are switching to Ambit Energy, you will have 10 business days after the date on the Nicor gas utility notice to rescind the switch without penalty by calling Nicor at 1-888-NICOR4U or Ambit Energy at (877) 282-6248.